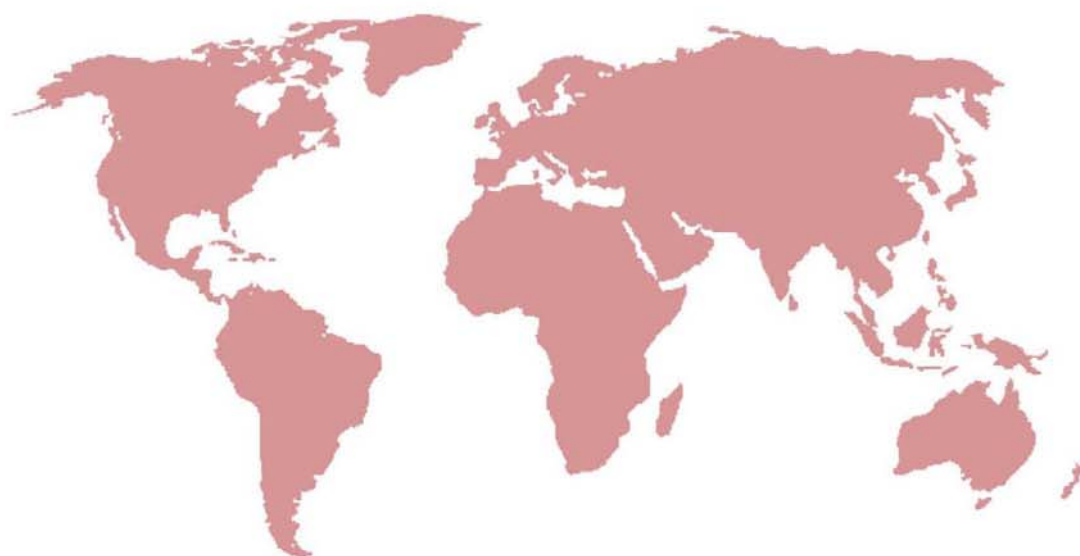


SS&R LEGAL CONSULTANTS

A Boutique Law Practice



sr legals



## PRACTICE PROFILE OF SS&R LEGAL CONSULTANTS

### ABOUT US

SS&R Legal Consultants is an Indonesian law firm that provides advise and representation in the area of Indonesian commercial law with the focus on **Banking & Corporate Finance, Corporate Law & Foreign Direct Investments, Intellectual Property, Trade Law** and **Dispute Resolution** in those areas. In addition, we have also substantial practice, expertise and experience in the areas of **Aviation Law, Commercial Law, Criminal Law, Energy & Infrastructure, Labor Law** and **Property Law**.

The firm was established by a group of lawyers who have many years' comprehensive and commercial experience in the marketplace as lawyers in other law firms and or legal counsels in national and multi national companies and who have many years experience where they are able to combine detailed industry knowledge with their core legal skills. As a result, from the initial the firm can deploy specialists in the area in which the firm currently concentrates and to deal with any issue that may arise in any complex transaction or during the course of any commercial clients' operations.

The firm is a member of TAGLaw® ([www.TAGLaw.com](http://www.TAGLaw.com)), a global alliance of high quality, independent law firms with 150 member firms based in over 90 countries and hosting 6000+ lawyers work out of 300 offices providing a full range of legal services to clients all over the world. Founded in 1999, in 7 short years TAGLaw® has risen through the ranks of legal networks to rank in the top three in all three categories: number of member firms, number of countries served, and number of participating attorneys. Our membership in TAGLaw® provides the firm with global reach and access to legal resources that enhance our ability to serve our clients' needs around the world.

The firm's expertise and experience covering wide range industry such as **aviation, banking & financial services, construction & infrastructure, energy, food, healthcare & consumer products, media, mining, technology and telecommunication.**

To date the members of the firm has advised and represented clients from around the globe investing in Indonesia or dealing with Indonesia comprising of individual and institutional clients as well as private and public companies.

## OUR CORE PRACTICES

### BANKING & CORPORATE FINANCE

- **Banking & Financial Services**

Our Banking & Financial Services offers a full range of legal services to commercial banks, non-bank financial institution, companies and other entities both regulatory issues and transactional matters. Our regulatory and compliance expertise include new products and e-banking matters and our transactional expertise covers not only conventional leverage borrowings such as loan and guarantees but also other specialized and structured financing involving property and assets securitization, syndicated lending and other structured financing. In addition, we have in-depth experience of broad range of financing techniques regulated under multi-finance regulation such as financial lease, factoring, consumer finance and venture capital and other private equity investment techniques. We also assist commercial banks and finance industries in collection matter, loan restructuring and loan work-out.

- **Corporate Finance & Capital Market**

Our Corporate Finance and Capital Market offer broad range of experience and expertise in equity flotation. The members of the group have full capability on advising clients on the regulatory issues related to Indonesian capital market and have advised in various listing of Indonesian companies in Indonesian stock exchanges. In addition, some of our members have involved in the listing of companies in foreign stock exchanges.

▪ **Islamic Banking & Finance**

Since the inception of the firm, we have developed substantial Islamic finance and insurance advisory services. Our Islamic finance practice has capability on advising clients on the regulatory issues related to Islamic banking, finance and insurance and capital markets, advising on the application of Islamic contract principles for the banking, finance, insurance and capital market operations and structuring and documenting the banking, finance, insurance and capital market transactions under the Islamic-compliant methods such as *mudarabah*, *musharakah*, *istisnaa*, *ijarah* and *al-bai* principles (such as *murabahah*, *al bai bithaman ajil*, *istisnaa* and *salam*).

Members in our Islamic finance practice group have devoted considerable time to understand the legal, financial and tax issues that arise in Islamically-structured transactions by research and attending seminars and conferences domestically and abroad. Our members have also frequently requested to speak in various seminars both in Indonesia and abroad.

**CORPORATE LAW & FOREIGN DIRECT INVESTMENTS**

Our Corporate & FDI team offers comprehensive range of advice and representation on Indonesian corporate law and foreign direct investments matters. These services include advices on regulatory issues on investing in Indonesia, structuring investment in Indonesia and transactional matters in joint venture and strategic alliance with Indonesian companies as well as other matters such as incorporation of foreign direct investment company and representative offices in Indonesia, licensing, mergers and acquisitions and dissolution and liquidation of company.

Our strength is providing clients with detail, comprehensive and practical understanding and guidance on Indonesian foreign direct investment, a combination which give value to clients investing in Indonesia.

To date our members have advised multinational companies in structuring its investment in Indonesia, sitting as members of the board of directors and/or commissioner in the foreign investment company as well as acting as liquidator in the dissolution of foreign direct investment company.

## INTELLECTUAL PROPERTY

Our IP Practice will provide advices to clients on general contentious and non-contentious matters on Indonesian IP laws with a focus on IP Registration, IP Transactions and IP Protection and Enforcement.

- **IP Registration**

Our IP Registration provides services on filings and registrations of all types of intellectual properties such as Patents, Trademarks, Copyright, Industrial Designs, Trade Secret, Layout Design of Integrated Circuits, Plants Variety Rights, Domain Name and Product Registrations (Foods, Cosmetics and Pharmaceuticals), provides advice and counseling on procedural as well as on substantive rules of intellectual property such as the use of a trademark, patentability of inventions, patent drafting, advising on availability and possibility of protection for industrial designs and copyrights.

To support our registration services, we are developing a data base system organizing internal IP data system for patent (covering substantive examination, publication, monitoring and search, and annuities), trademark (covering substantive examination, publication, renewal deadline, monitoring and search services and watch list), industrial design (covering publication, monitoring, search services and watch list) and copyright registration.

- **IP Transactions**

On the IP transaction matters, we advise and represent clients in all aspects of IP transactions such as preparing and reviewing draft of license agreements, franchise agreements, software agreements and licenses, research and development agreements, IP acquisition agreements. Our continual involvement in commercial transactions allow us to work closely with other practices to facilitate a better understanding of the nature and extent of intellectual property rights in corporate and commercial transactions.

- **IP Protection & Enforcement**

In the area of protection and enforcement of IP rights, together with our Dispute Resolution Practice we provide a one-stop solution which is cost-effective and efficient for our clients in all aspects of IP protection and enforcement ranging from anti-piracy programs, enforcement and protection of clients' IP portfolios.

## TRADE LAW

Our Trade Law Practice provides clients with legal counsel and representation on a wide array of trade and competition issues such as trade and competition policy and regulations, trade remedy and trade protection issues such as anti dumping, countervailing, safeguard and other international trade disputes.

Our members in this group have has involved in a number of anti dumping and countervailing investigations involving a number of products before various authorities as well as advising on various matters of trade law issues including acting on behalf of a US-based company in investigation of antidumping on tin plate in Indonesia, advising an Indonesian state-owned company on anti dumping, countervailing and safeguard measure of the import of rubber thread in US, representing foreign companies in antidumping investigation of hot-rolled coil in Indonesia and advising on customs and AFTA matters.

In addition, our firm has developed substantial networks in this practice so that we can call on overseas lawyers to assist our Indonesian clients in trade cases before authority overseas (such as US, EC and others).

## PROFESSIONAL FUNDS & ASSETS COLLECTION

SS&R Legal Consultants has the expertise of all size and complexity of the professional funds and assets collection. We are standing by to provide numerous field personnel subject to the demand of our clients.

A tailor-made service will be provided with regard to the demand and needs of our clients. We also provide a legal practice solution that may be chosen by the client if the situation arises into a deadlock.

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## OUR PARTNER MEMBERS

Currently, our team consists of the following members:

### THE PARTNERS

#### A. SETIADI

**Practice Areas:** Corporate Law & Foreign Direct Investments, Corporate Finance, Islamic Finance and Trade Law. **Education:** Sarjana Hukum. **Qualification:** Advocate and Capital Market Legal Consultant. **Professional Membership:** Indonesian Bar Association, the Chartered Institute of Arbitration and Islamic Banking and Insurance Institute, and INTA. **Languages:** Indonesian & English



#### RACHMAN BAKARY

**Practice Areas:** Banking & Corporate Finance, Corporate Law, Dispute Resolution and Commercial Law. **Education:** Sarjana Hukum and Master Degree (LLM) from Aberdeen University, Scotland. **Qualification:** Advocate. **Professional Membership:** Indonesian Bar Association. **Languages:** Indonesian & English



#### GAMAL MUADDI

**Practice Areas:** Labor & Employment Law, Criminal Law, Bankruptcy Law, Dispute Resolution and Family Law. **Education:** Sarjana Hukum **Qualification:** Advocate and Capital Market Legal Consultant. **Professional Membership:** Indonesian Bar Association **Languages:** Indonesian & English



#### GREGORIUS PRIYO SATONGKO

**Practice Areas:** Energy, Oil & Gas Law, Commercial Law, Dispute Resolution and Family Law. **Education:** Sarjana Hukum. **Qualification:** Advocate. **Professional Membership:** Indonesian Bar Association. **Languages:** Indonesian and English.



## DYANI YULINTA SARYONO

**Practice Areas:** Capital Market Law, Commercial Law, Dispute Resolution and Family Law. **Education:** Sarjana Hukum. **Qualification:** Advocate and Capital Market Legal Consultant. **Professional Membership:** Indonesian Bar Association. **Languages:** Indonesian and English



## RAHAJENG HANDAYANI

**Practice Areas:** Intellectual Property, Dispute Resolution and Commercial Law. **Education:** Sarjana Hukum. **Qualification:** Advocate. **Professional Membership:** Design Committee for the Asian Patent Attorney Association (“APAA”) and ASEAN Intellectual Property Association (“AIPA”), Second Treasury for Indonesian Intellectual Property Society (“IIPS”) and member of INTA, LES and AAI (Indonesian Bar Association). **Languages:** Indonesian and English



## CONTACT PERSONS

Should you need further information on our firm, our partners, our of counsels, our associates as well as our expertise and experiences, please do not hesitate to contact our primary contact persons:

### Mr. A. Setiadi

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## ASSOCIATES

Our Associates consists of the following members:

### IING JONI PRIYANA

**Title:** Associate. **Practice Areas:** Corporate Law, Foreign Direct Investment, Labor & Employment Law, Dispute Resolution and Family Law. **Education:** Sarjana Hukum. **Qualification:** Advocate. **Professional Membership:** Indonesian Bar Association. **Languages:** Indonesian and English.



### FARADILLAH RIFQI

**Title:** Junior Associate. **Practice Areas:** Corporate Law, Capital Market Law, Labour & Employment Law, Family Law, Government Relation and Dispute Resolution. **Education:** Sarjana Hukum. **Languages:** Indonesian and English.



### RAHMIANA MAHASETIANTI

**Title:** Junior Associate. **Practice Areas:** Banking & Corporate Finance, Energy, Oil & Gas Law and Foreign Direct Investment Law. **Education:** Sarjana Hukum. **Languages:** Indonesian and English.



### ANDI TENRI DALA F

**Title:** Junior Associate. **Practice Areas:** Corporate Law, and Corporate Finance. **Education:** Sarjana Hukum. **Languages:** Indonesian, English and French.



## PARALEGALS

Our Paralegals consists of the following members:

### AI SITI FATIMAH

**Title:** Paralegal. **Practice Areas:** Non Litigation. **Education:** Sarjana Hukum. **Languages:** Indonesian and English.



### TITO WIDYARTO

**Title:** Paralegal. **Practice Areas:** Litigation. **Education:** Sarjana Hukum. **Qualification:** Candidate Advocate. **Professional Membership:** Indonesian Bar Association. **Languages:** Indonesian and English.



### DIMAS WICAKSONO

**Title:** Paralegal. **Practice Areas:** Corporate Law, and Corporate Finance. **Education:** Sarjana Hukum. **Languages:** Indonesian and English.



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## OUR CORE IP TEAM

Our core IP team will be headed by **Mrs. Rahajeng Handayani** as a partner in charge of intellectual property matters, assisted by **Mrs. Dra. Shinta Sari Saelan, MPd., as a Registered IP Consultant** and **Mr. Dr. Eng. Sarjono as Off Counsel** together with a number of associates.

- **Mrs. Dra. Shinta Sari Saelan MPd.**



is admitted to be a registered IP Consultants base on Appointment Letter No. M.210.HT.04.02 of 2006 with registration no.: 210-2006. Her extensive knowledge in Intellectual Property will support our IP Team in providing proper legal advise related to the Intellectual Property Filing or Prosecution.

- **Mr. Dr. Eng. Sarjono**



Partly assisting for patent filing. After learning Japanese Language at the International Students Institute, Tokyo (1988-1989), Dr. Sarjono studied at the Iwate University, JAPAN, where he conducted his Bachelor (1989-1993) and Master (1993-1995) of Engineering in Electronics and Information Technology, with a scholarship from the Indonesian Government. He joined as a research assistant at NEC Co. Ltd., Tokyo (1995-1996) in the development of Optics Telecommunication Network. From 1996-2000, he served as a researcher in the Agency of Assessment and Application of Technology (BPPT), Division of Electronics and Information Technology, Jakarta. He received a scholarship from Ministry of Education, Science and Technology of JAPAN (Monbukagakusho) in order to attain his Doctor of Engineering (2000-2004) at the Iwate University. After he did as a research assistant at same university (2004-2005), he pursues Post Doctoral Fellow at the Advanced Semiconductor Research Center, National Institute of Advanced Industrial Science and Technology, ASRC-AIST, JAPAN from 2005 and current. **Languages:** Indonesian, Japanese and English.

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## INTRODUCING OUR INTELLECTUAL PROPERTY PRACTICE



### INTRODUCTION

As of September 2006, SS&R Legal Consultants launches a new practice group i.e. intellectual property practice ("IP Practice"). The new practice group is formed to meet the requirements and demands of our clients for IP works such as IP registrations, commercialization and enforcement.

Our new IP Practice will complement our existing practice groups such as Commercial, Corporate, Trade Law and Dispute Resolution Practice and will give values and benefits to our existing clients who deal with intellectual property assets as well as other firms abroad practicing intellectual property law.

Our extensive IP Service covering :

- **Trademarks/Patent/Industrial Design and Copy Right**

- Preliminary search prior to filing application;
- Legal advice and strategy prior to IP transaction and application;
- Monitoring legal status and development occurred to IP transaction and application including Licensing and Franchising;
- Legal advice and strategy on IP Litigation (Cancellation and Deletion Action, Opposition, Counter Opposition, Appeal, Warning Letter, Counterfeiting Products, Police Raid and Investigations, Civil and Criminal Proceedings).

- **Related Field on Intellectual Property**

Geographical Indications, Trade Secret, Layout Design of Integrated Circuit, Plant Variety Rights, Domain Name, Plant Variety Rights, and Product Registrations (Food, Cosmetics and Pharmaceuticals) and Searching on Company Name and Status

## **SS&R LEGAL CONSULTANTS' LEGAL FEES & BILLING POLICY**

I. We charge our services mostly on hourly basis. The rates that we charge is may vary depend on the assigned personnel whose conduct the services. In the event that a retainer arrangement is requested, we are pleased to have an extensive negotiation with the individual client concerned.

II. Our hourly rates are subject to change from time to time, and the Firm will notify clients of such changes.

Not all attorneys will always charge the same rate; variations may be made with respect to particular clients, and this explains the ranges in the above mentioned hourly rates. For assignments undertaken outside of the City of Jakarta consuming three hours or more, a lump sum fee will be charged on the basis of a minimum of 8 hours fee per day with any time spent beyond 8 hours charged at actual time spent.

III. The hourly rates, forming the principal basis for determining the total legal fees to be paid, may nevertheless be weighted upward or downward by application of factors such as:

- Urgency and time limitations imposed by clients;
- Complexity of legal questions concerned;
- Acquired specialized expertise;
- Responsibilities in respect of formal legal opinion, and
- In exceptional cases, results achieved.

IV. These hourly rates do not include taxes and expenses.

Legal services and disbursements attract an Indonesian Value Added Tax of 10 (ten) percent. Expenses which will be separately charged to the client include:

- Postal and courier charges;
- Telex, telephone, and telefax charges (excluding local calls);
- Word processing charges (memory masters and print-outs), and
- Expenses incurred in relation with travel assignments.

V. Retainer arrangements may be the subject of negotiation with the individual client concerned.

VI. Billings will normally be affected on a monthly or quarterly basis. At the request of individual clients, billings may follow a specific time schedule to be agreed upon.

VII. Bills are due and payable upon receipt of invoice.  
Where payment is not made within 30 days, interest of 2% (two percent) per month will be charged on the outstanding amount.

VIII. IP Transaction has a separate schedule of charges for each transaction filed, in which you may request the respective charges by contacting our Partner in charge for IP.



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